

Salesperson Daily Tracker

Salesperson Name:	Date:					Hours Worked:				
	8-9	9-10	10-11	11-12	12-1	1-2	2-3	3-4	4-5	Total
Dial Capture:										
# Dials Made										
# Returned Calls										
# Dials Answered										
# Messages Left										
# Number Disconnected or Wrong Number										
# No Answer										
Conversation Capture:										
# Conversations										
# Call Back Requested										
# Not Suitable for BDS										
# BDS Booked for Today										
# BDS Booked for Future										
BDS Record:										
# BDS Conducted										
# BDS Sale Initiated										
# BDS No Show										
# BDS Rescheduled										
# BDS Cancelled (no reschedule)										
Sale Record:										
# Contracts initiated										
# Sales Full Deposit Taken										
# Sales Part Deposit Taken										
Other:										
# Refunds initiated										
# Complaints received										
Total New Leads in System Today										
New Client Name										
New Client Program										

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